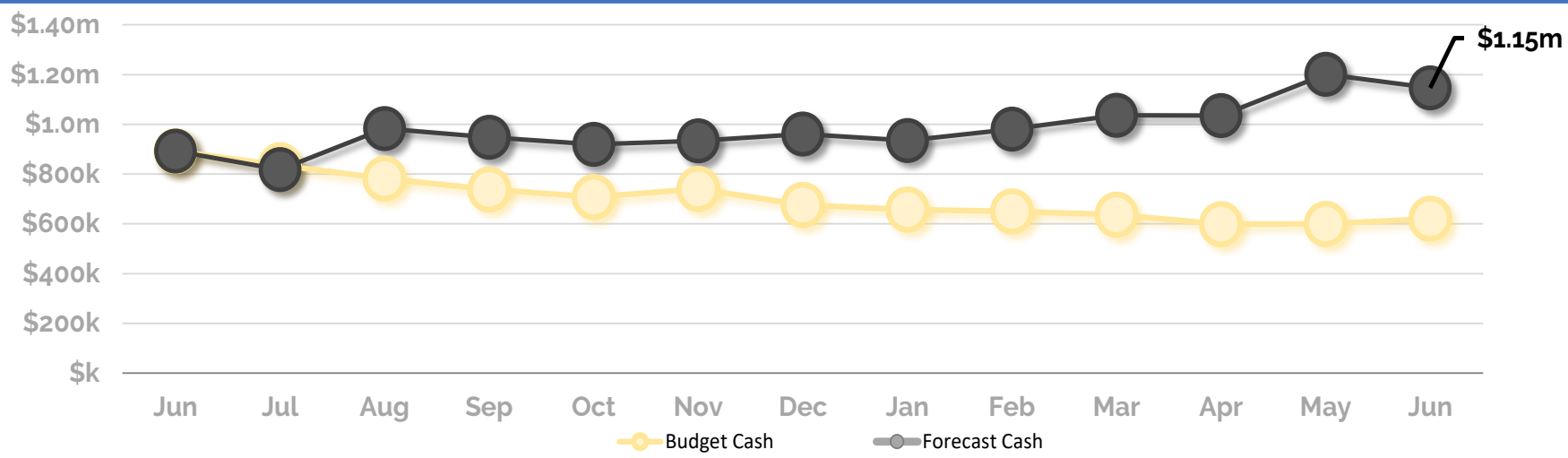




### Key Performance Indicators

<p>Good <b>Days of Cash (At Year End)</b> <b>121</b> Target &gt; 45 days</p>	<p>Good <b>Gross Margin Margin</b> <b>6%</b> Target &gt; -5.0%</p>	<p>Good <b>Fund Balance (At Year End)</b> <b>32.7%</b> Target &gt; 17.0%</p>
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### Cash Forecast



Financial Snapshot	FY21 Annual Financials			Annual Forecast		
	Actual	Budget	Variance	Forecast	Budget	Variance
<b>Revenue</b>						
Local Revenue	458,072	310,154	147,917	458,072	310,154	147,917
Donations	318,533	409,500	(90,967)	318,533	409,500	(90,967)
State Revenue	2,252,073	2,287,243	(35,169)	2,252,073	2,287,243	(35,169)
Federal Revenue	649,645	668,373	(18,729)	649,645	668,373	(18,729)
<b>Total Revenue</b>	<b>3,678,323</b>	<b>3,675,270</b>	<b>3,053</b>	<b>3,678,323</b>	<b>3,675,270</b>	<b>3,053</b>
<b>Expenses</b>						
Salaries	1,665,115	1,798,491	133,376	1,665,115	1,798,491	133,376
Benefits and Taxes	465,690	480,593	14,903	465,690	480,593	14,903
Staff-Related Costs	41,507	71,560	30,053	41,507	71,560	30,053
Rent	300,000	300,000	-	300,000	300,000	-
Occupancy Service	224,941	280,274	55,332	224,941	280,274	55,332
Student Expense, Direct	283,934	302,829	18,895	283,934	302,829	18,895
Student Expense, Indirect	196,618	247,699	51,081	196,618	247,699	51,081
Office & Business Expense	160,081	132,996	(27,085)	160,081	132,996	(27,085)
Transportation	105,611	331,575	225,964	105,611	331,575	225,964
<b>Total Ordinary Expenses</b>	<b>3,443,497</b>	<b>3,946,016</b>	<b>502,519</b>	<b>3,443,497</b>	<b>3,946,016</b>	<b>502,519</b>
<b>Net Operating Income</b>	<b>234,826</b>	<b>(270,746)</b>	<b>505,572</b>	<b>234,826</b>	<b>(270,746)</b>	<b>505,572</b>
<b>Extraordinary Expenses</b>						
Capital Expenditures	-	-	-	-	-	-
<b>Total Extraordinary Expenses</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Expenses</b>	<b>3,443,497</b>	<b>3,946,016</b>	<b>502,519</b>	<b>3,443,497</b>	<b>3,946,016</b>	<b>502,519</b>
<b>Net Income</b>	<b>234,826</b>	<b>(270,746)</b>	<b>505,572</b>	<b>234,826</b>	<b>(270,746)</b>	<b>505,572</b>
Cash Flow Adjustments	18,949	-	18,949	18,949	-	18,949
<b>Change in Cash</b>	<b>253,775</b>	<b>(270,746)</b>	<b>524,521</b>	<b>253,775</b>	<b>(270,746)</b>	<b>524,521</b>